MSH, a nonprofit global health organization, has been working to save lives and improve health by strengthening health systems in more than 150 countries over the past 40 years. We work shoulder to shoulder with people in countries at every level of the health system.

Our people-centered approach involves heads of households to community health workers to health workers in facilities to national health authorities. MSH supports universal access to treatment, care, and prevention for all, especially for the world’s poorest and most vulnerable people. Our work addresses all elements of the health system:

- Service delivery
- Leadership and governance
- Medical products, vaccines, and technologies
- Health financing
- Health information
- Human resources

LAST YEAR, MSH:
- worked in 75 countries
- helped train 5,400 health workers in Uganda
- helped train 5,400 health workers in Ethiopia
- brought health services to nearly 50,000 Nigerian children
- helped deliver medicines to 8 million people in rural Afghanistan
- maintained 38 offices
- saved more than 280,000 lives

TAO OF LEADERSHIP

Since our founding in 1971, MSH’s operational philosophy has been the 3,500-year-old Tao of Leadership—

Go to the people
Live with them
Love them
Learn from them
Start with what they have
Build on what they know.

But of the best leaders
When their task is accomplished
The work is done
The people will all say
We have done it ourselves.

—Lao Tzu
Our vision at MSH is to bring community Accredited Drug Shops to all of Africa, and beyond. To achieve this, MSH is looking for three types of partners.

**Social Enterprise Partners**
- Assist in start-up phase in new countries at a cost of $1M per country

**Scale Partners**
- Expand coverage in current countries at an average cost of $100,000 per district

**Innovation Partners**
- Add health services for emerging health areas such as heart disease and diabetes
- Expand the use of mobile and other technologies that improve operations
- Facilitate access to micro-financing for start-ups
- Implement marketing campaigns for consumer awareness

To learn more on how to join us in saving lives and improving health by bringing *essential medicines and services to millions*, contact Patricia Nicklin, pnicklin@msh.org, 617.250.9289.

---

2 billion people lack regular access to quality essential medicines

10,000 community Accredited Drug Shops are now in operation

90% of Accredited Drug Shop workers are women

We are committed to provide 70 million people: access to Accredited Drug Shops by 2015

We are halfway there

36 million more people in rural areas need Accredited Drug Shops

---

**Frieda Komba of Tanzania**

Frieda is a new class of health provider in Tanzania: a licensed drug seller. She’s also the owner of her own Accredited Drug Shop. Frieda and other drug shop owners provide reliable health information and dispense essential medicines and supplies for:

- Preventing and treating major childhood killers such as malaria and diarrhea
- Family planning
- AIDS prevention

When necessary, Frieda also refers clients to the nearest health facility. Frieda has the economic security of having her own business.

We need tens of thousands more like her.