

**Access to Essential Medicines:  
State of Rajasthan, India,  
Survey Data, 2001**

---

**Strategies for Enhancing Access to Medicines**

Strategies for Enhancing Access to Medicines Program  
Center for Pharmaceutical Management  
Management Sciences for Health  
4301 N. Fairfax Drive, Suite 400  
Arlington, Virginia 22203  
Telephone: 703-524-6575  
Fax: 703-524-7898  
E-mail: [seam@msh.org](mailto:seam@msh.org)  
Web: [msh.org/seam](http://msh.org/seam)

## **About SEAM**

The Strategies for Enhancing Access to Medicines (SEAM) Program, funded by the Bill & Melinda Gates Foundation, works to improve access to essential medicines and vaccines in the developing world by fostering partnerships between the public and private sectors.

## **Recommended Citation**

Center for Pharmaceutical Management. 2004. *Access to Essential Medicines: State of Rajasthan, India, Survey Data, 2001*. Prepared for the Strategies for Enhancing Access to Medicines Program. Arlington, VA: Management Sciences for Health.

## Contents

---

About SEAM Country Assessments .....	vii
Survey Data from District Family Welfare Stores.....	1
General Information .....	1
Information Systems .....	3
Transportation .....	3
Communications .....	4
Procurement By Family Welfare Stores .....	5
Procurement—Direct Tenders .....	5
Procurement—Local Shopping .....	7
Sales .....	10
Quality Assurance .....	10
Survey Data from District Medical Stores.....	13
General Information .....	13
Information Systems .....	16
Transportation .....	16
Communications .....	17
Procurement by Medical Stores .....	18
Procurement—Direct Tenders .....	18
Procurement—Local Shopping .....	20
Sales .....	23
Quality Assurance .....	23
Survey Data from Drug Outlets .....	27
General Information .....	27
Scheduling .....	32
Observations .....	32
Survey Data from Private Pharmacies .....	33
General Information .....	33
Scheduling and Other Services .....	60
Observations .....	61
Survey Data from Rural Medical Practices .....	63
General Information .....	63
Scheduling .....	70
Observations .....	71



## Acronyms and Abbreviations

---

BCG	bacillus Calmette-Guérin (tuberculosis vaccine)
BPL	below poverty line
CHC	community health center
CIMS	Current Index of Medical Specialties
CMHO	chief medical and health officer
DMO	district medical officer
EDL	essential drugs list
FEFO	first to expire, first out
FIFO	first in, first out
HIV/AIDS	human immunodeficiency virus
MIMS	Monthly Index of Medical Specialties
MSD	Medical Stores Department
NGO	non-governmental organization
OPV	oral polio vaccine
ORS	oral rehydration salts
PHC	primary health care



## About SEAM Country Assessments

---

In 2000, Management Sciences for Health (MSH) received a grant from the Bill & Melinda Gates Foundation to identify and test innovative approaches to address and ameliorate the lack of access to essential medicines in developing countries by increasing the participation of the private sector. Brazil (State of Minas Gerais), Cambodia, El Salvador, Ghana, India (State of Rajasthan), and Tanzania were identified as countries where SEAM would assess the feasibility of improving access as per the mandate of the Gates Foundation grant. These assessments were carried out between February and May 2001. As an integral part of the initiative, SEAM sought out local, private not-for-profit, academic, and other research organizations with expertise in health-services research to collaborate in the assessments, contributing to the adaptation of data collection instruments, sample selection, data collection, and analysis.

The assessments included facility-based survey questionnaires, simulated client visits, and patient exit interviews. The present files include the data specifically from the following surveys and interviews.

1. *Health facility survey.* This includes information on operations and supplier performance, prices paid and charged, and prescription and dispensing, as well as an inventory review of tracer items and collection of samples for product quality testing. Types of facilities to be include—
  - Medical stores/depots (central, regional, district)
  - Public health facilities (clinics and hospital outpatient departments)
  - Private not-for-profit clinics and hospitals (NGOs, church/mission, other)
  - Private for-profit facilities (hospitals and clinics)
2. *Retail drug outlet survey.* This includes information on operations and supplier performance, an inventory review of tracer items and prices, and samples for product quality testing.
3. *Sample of items for quality testing.* Ten tablets of six to eight items were collected or purchased from each facility visited.
4. *Exit interviews.* Where relevant (i.e., in the outpatient department), exit interviews conducted with patients receiving a prescription.
5. *Simulated client.* Data collectors posing as clients or patients presented symptoms to dispensers in retail outlets to document prescribing/dispensing behavior.

## Tracer Conditions and Items

Measures of access reflect access to essential health commodities required for the treatment or prevention of key public health problems of a particular population. This requires the identification of “tracer” conditions and “tracer” items. Suggested tracer conditions are pneumonia for children under five years and adults, malaria, tuberculosis, HIV/AIDS, sexually transmitted infections, diabetes, hypertension, and measles. Items (e.g., chloroquine, mefloquine) should reflect not only local standard treatments but also internationally recognized treatments. Both conditions and items were identified jointly by the SEAM research team and local collaborators. Typically, tracer items are listed on a National Drug Formulary or Essential Drug List.

## Sampling

Sampling issues for surveys were addressed and resolved in collaboration with local counterparts. Key issues considered included the existing information about the distribution of facilities and population, in particular the level of detail of this information. Methods for capturing populations in extremely remote areas were considered. The following sampling methods were used.

- Central medical stores/depots: Samples were drawn as appropriate to the context. It may be one central medical store/depot, or various regional and district depots.
- Facility surveys: A random sample of at least 20 public-sector facilities (including hospital outpatient departments) was drawn from an existing list of all facilities, taking into account geographic distribution and population served.
- Private sector facilities: A minimum sample of 20 private for profit and 20 not-for-profit facilities (clinics and hospital outpatient departments) were drawn from an existing list of all facilities, taking into consideration geographic distribution and population served.
- Retail outlets: A minimum sample of 20 retail outlets was based on the availability of accurate and reliable data on the location of outlets (such as registration records). A random sample may be drawn from such a register, taking into consideration geographic distribution and population served. In the absence of such records, a sample may be drawn based on the location of a nearby public health facility.

# SURVEY DATA FROM DISTRICT FAMILY WELFARE STORES

**Note:** The tables presented in this document reflect raw survey data, which are at times incomplete or unclear.

## General Information

**Table A. Location of Surveyed Dispensaries, by District**

District	Total	Percentage
Bhilwara	1	17
Dungapur	1	17
Jhalawar	1	17
Jalore	1	17
Jaipur	1	17
Hanumangarh	1	17
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table B. Location of Nearest Town/Village**

Village/Town	Total	Percentage
Bhilwara	1	17
Dungarpur	1	17
Hanumangarh	1	17
Jaipur	1	17
Jalore	1	17
Jhalawar	1	17
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 1. Family Welfare Store Supplies Public Health Facilities (Including Hospitals)**

Answer	Total	Percentage
Health facilities	6	100
7	1	
39	1	
40	1	
103	1	
104	1	
265	1	
Hospitals	2	0
3		
4		
Other Family Welfare Stores	0	0
Other	1	17
3		

**Table 3. Store Sells to Private-Sector Clients (Including NGOs)**

Answer	Total	Percentage
Yes	0	0
No	6	100
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Tables 7–8. Number of Products Currently in Stock; Number in Stock that are Drug Products (Including Contraceptives such as Condoms, IUDs, and Vaccines)**

Number of Products	Number That Are Drug Products	Percentage
65	60	92
52	25	48
75	24	32
37	35	95
13	3	23

**Table 9. Store Has Copy of the Latest Rajasthan EDL Available**

Answer	Total	Percentage
Yes	3	50
No	3	50
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 10. Number of Drug Products in Stock that Are on the Rajasthan EDL**

Answer	Total	Percentage
100%	1	17
Don't know	5	83
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 11. Person with Authority to Decide Which Items will be Held in Stock**

Answer	Total	Percentage
An individual	4	67
CMHO	4	67
A committee of health workers/professionals	0	0
A committee that includes community representatives	0	0
Department of Health Rajasthan	2	33
Ministry of Health and Family Welfare, India	0	0
Other	0	0

**Table 13. Losses of Stock Occur**

Answer	Total	Percentage
Yes	2	33
No	4	67
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 14. Type of Storage System Used**

Answer	Total	Percentage
Shelves	4	67
Cabinets	1	17
Pallets	1	17
Other	1	17

**Table 15. Type of Inventory Control Used**

Answer	Total	Percentage
FIFO	1	17
FEFO	6	100
None	0	0
Other	0	0

## Information Systems

**Table 16. Medical Store Tracks Information on the Following**

Answer	Total	Percentage
Tracking orders	6	100
Tracking deliveries	6	100
Accounting	6	100
Inventory control	6	100

**Table 17. Method Store Uses to Determine Order Quantities**

Answer	Total	Percentage
Preprogrammed/scheduled quantities based on consumption history	2	33
Estimations based on morbidity data/projections	1	17
Both consumption and morbidity data	1	17
Budget constraints	0	0
Other (specify)	3	50

**Table 18. Transfers Occur Between the Stores**

Answer	Total	Percentage
Yes, it is common practice	0	0
Occasionally this happens	2	33
This never happens	4	67

**Table 19. Medical Store Tracks Batch/Lot Numbers of Products That Are Received from MSD or Other Stores and Facilities**

Answer	Total	Percentage
True	5	83
False	1	17
<b>Grand total</b>	<b>6</b>	

**Table 20. Store Tracks Batch/Lot Numbers of Products Distributed to Other Stores and Facilities**

Answer	Total	Percentage
True	0	0
False	6	100
<b>Grand total</b>	<b>6</b>	<b>100</b>

## Transportation

**Table 22. Store Owns Its Own Transportation to Get Supplies**

Answer	Total	Percentage
True	1	17
False	5	83
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 23. District Medical Office Uses Its Own Transportation to Make Deliveries to Health Facilities**

Answer	Total	Percentage
True	4	67
False	2	33
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 24. Family Welfare Store Charges a Delivery Fee**

Answer	Total	Percentage
True	0	0
False	6	100
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 25. DMO Contracts Transportation Services to Pick Up Supplies or Make Deliveries**

Answer	Total	Percentage
True	1	17
False	5	83
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 27. No Problems with Transportation**

Answer	Total	Percentage
True	2	33
False	4	67
<b>Grand total</b>	<b>6</b>	<b>100</b>

## Communications

**Table 27. Communication Methods Used with Other Stores**

Answer	Total	Percentage
Telephone	6	100
Telefax	0	0
Wireless	0	0
E-mail	0	0
Cell phone	0	0
Other (specify)	2	33

**Table 28. Communication Methods Used Between Store and Health Facilities**

Answer	Total	Percentage
Telephone	5	83
Telefax	0	0
Wireless	0	0
E-mail	0	0
Cell phone	0	0
Other (specify)	2	33

**Table 29. Store Is Regularly Informed about Available Stock**

Answer	Total	Percentage
Health facilities/hospital	4	67
State family welfare store	2	33
Other	1	17

## Procurement by Family Welfare Stores

**Table 31. Family Welfare Store Procured Drugs from the State Family Welfare Store, April 2000–March 2001**

Answer	Total	Percentage
Yes	6	100
No	0	0
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 31a–c. Number of Times Store Procured Drugs from State Family Welfare Store, April 2000–March 2001**

Number of Times	Number of Items Requested	Number of Items Procured
12	10	60
11	0	0
6	8	4
10	0	0
20	12	20

**Table 32. Family Welfare Store Transferred Drugs from Another District Family Welfare Store**

Answer	Total	Percentage
Yes	1	17
No	5	83
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 32a–c. Number of Times Store Transferred Drugs from Another District Family Welfare Store**

Number of Times	Number of Items Requested	Number of Items Transferred
1	4	4

## Procurement—Direct Tenders

**Table 33. Number of Tenders Conducted Last Year**

Answer	Total	Percentage
None	1	17
1	1	17
2	1	17
4	1	17
No answer	2	33
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 34. Number of Different Items Tendered at a Time (Average)**

Answer	Total	Percentage
2	1	17
4	1	17
8	1	17
No answer	3	50
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 35. Total Value of Tenders Last Year**

Answer	Total	Percentage
8,500	1	17
50,000	1	17
125,000	1	17
No answer	3	50
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 36. Methods Used to Obtain Supplies**

Answer	Total	Percentage
Local competitive bidding	2	33
National competitive bidding	1	17
UN agency	1	17
Contracted procurement agent	0	0
Other	0	0

**Table 37. Number of Different Suppliers That Normally Enter a Tender**

Answer	Total	Percentage
No answer	2	33
4	3	50
5	1	17
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 38. Number of Different Suppliers That Normally Win Tender Contracts**

Answer	Total	Percentage
No answer	2	33
1	2	33
3	1	17
8	1	17
<b>Grand total</b>	<b>4</b>	<b>67</b>

**Table 39. Store Is Obligated to Buy Tender Items from the Winning Bidder**

Answer	Total	Percentage
Yes	3	50
No	1	17
No answer	2	33
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 40. Individuals Involved in the Selection of Suppliers Who Submit Bids**

Answer	Total	Percentage
An individual (specify)	2	33
Tender committee (no community representation)	2	33
Committee with community representation	0	0
Other (specify)	0	0
No answer	2	33
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 41. Number of Days to Complete a Direct Tender Order (Average)**

Answer	Total	Percentage
15	2	33
20	2	33
No answer	2	33
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 43. Main Advantages of Conducting Direct Tenders**

Answer	Total	Percentage
Can procure faster	2	33
5	2	33
No answer	2	33
<b>Grand total</b>	<b>6</b>	<b>100</b>

## Procurement—Local Shopping

**Table 45. Number of Purchases Made from the Private Sector Last Year through Local Shopping**

Answer	Total	Percentage
2	1	17
3	1	17
14	1	17
23	1	17
No answer	2	33
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 46. Average Number of Items Purchased at One Time**

Answer	Total	Percentage
1	1	17
2	1	17
4	1	17
No answer	3	50
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 47. Total Value of Purchases, April 2000–March 2001**

Answer	Total	Percentage
6,000	1	17
60,000	1	17
207,469	1	17
218,869	1	17
965,000	1	17
No answer	1	17
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 48. Number of Different Private Distributors/Suppliers the Family Welfare Store Purchased Pharmaceuticals from through Local Shopping**

Answer	Total	Percentage
3	4	67
4	1	17
12	1	17
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 49. Person at Store Responsible for Conducting Local Shopping**

Answer	Total	Percentage
Individual	4	67
Procurement committee	1	17
Other	1	17
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 50. Approval Is Required to Make Local Purchase**

Answer	Total	Percentage
Yes	3	50
No	3	50
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 51. Individual Who Grants Approvals**

Answer	Total	Percentage
Individual	2	33
CMHO	2	33
Committee	1	17
Other	0	0
Approval not required	2	33
No answer	1	17
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 52. Information Required as Basis for Approval**

Answer	Total	Percentage
Documentation	1	17
No documentation, verbal information	0	0
Other	1	17
Approval not required	0	0
No answer	4	67
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 53. Number of Days to Get Approval**

Answer	Total	Percentage
1	3	50
No answer	3	50
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 54. Number of Days Required to Initiate Process and Place an Order for Local Shopping**

Answer	Total	Percentage
1	1	17
2	3	50
3	1	17
15	1	17
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 55. Number of Days to Receive Supplies from Suppliers**

Answer	Total	Percentage
Less than one week	3	50
7 to 15 days	1	17
15 to 30 days	2	33
More than 30 days	0	0
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 56. Percentage of Orders Placed with Local Suppliers that are Completely Filled on the First Delivery**

Answer	Total	Percentage
50	1	17
75	1	17
100	4	67
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 57. Suppliers from Whom the Store Purchases Most Frequently and Products Obtained**

Supplier	Product	Product
<b>First</b>		
Deepak drug dist., Bhilwara	Carbolic acid	Sulphur powder
Consumer Coperative Society	Catamin	PP injection
Bharat medical store, Jhalawar		
RDPL	Tetracycline	Ampiciline
RDPL	Tetracycline	B-complex
Prince Distributor	Adhesive Plaster	
<b>Second</b>		
Nahar drug distributor	Fluconzal	
Life Line	Catamin	PP injection
IMA Medical Hall, Jhalawar		
Bengal Chemical	Phenol	
Bengal Chemical	Pentazocin injec	
Generic House	Buffan Tab, 400mg	
<b>Third</b>		
RDPL		
RMS lifeline store, Jhalawar		
Orissa drug	Premathazine inject	Reagent
<b>Fourth</b>		
Cooperative Store Jhalawar		
Medico Biotech	Atropine	
<b>Fifth</b>		
Johnson & Johnson	Catgat	

**Table 58. Method Family Welfare Store Usually Uses to Pay Local Suppliers**

Answer	Total	Percentage
Cash	2	33
Bank check/transfer	2	33
Credit	2	33
Other	1	17

**Table 59. Three Most Important Advantages of Purchasing Medicines and Supplies from Local Suppliers**

Answer	Total	Percentage
Coding		
<b>Grand total</b>	<b>6</b>	

**Table 60. Three Most Significant Disadvantages of Purchasing Medicines and Supplies from Local Suppliers**

Answer	Total	Percentage
Coding		
<b>Grand total</b>	<b>6</b>	

## Sales

Not applicable

## Quality Assurance

Not applicable

**Table 69. Quality Problems with Supplies Received Within the Past Year**

Answer	Total	Percentage
Items not ordered	0	0.00
Incorrect quantity	1	16.67
Poor quality product	1	16.67
Expired or near-expired product	0	0.00
Price change	0	0.00
Damaged item	0	0.00
Wrong specification	0	0.00
Official recall	0	0.00
Other	0	0.00
None	5	83.33

**Table 72. Dimensions of Storage Area**

Answer	Total	Percentage
1200	1	16.67
2000	1	16.67
4000	1	16.67
100*75	1	16.67
15*15	1	16.67
28*9	1	16.67

**Table 73. Quantity of Product Currently In Stock Usual (Observation)**

Answer	Total	Percentage
Yes	6	100.00
No	0	0.00
<b>Grand total</b>	<b>6</b>	<b>100.00</b>

**Table 74. Storage Area Is Sufficient for Quantities of Stock Required**

Answer	Total	Percentage
Sufficient	4	66.67
Overcrowded/too little space	2	33.33
Underutilized space	0	0.00

**Table 75. Storage Area Has Sufficient Ventilation**

Answer	Total	Percentage
True	3	50.00
False	3	50.00
<b>Grand total</b>	<b>6</b>	<b>100.00</b>

**Table 76. Method of Temperature Control**

Answer	Total	Percentage
Air-conditioning	0	0.00
Fan	4	66.67
None	2	33.33
<b>Grand total</b>	<b>6</b>	<b>100.00</b>

**Table 77. Facility Has Cold Storage Area for Vaccines**

Answer	Total	Percentage
True	5	83.33
False	1	16.67
<b>Grand total</b>	<b>6</b>	<b>100.00</b>

**Table 78. Temperature Is Monitored in Cold Storage Area for Vaccines**

Answer	Total	Percentage
True	4	66.67
False	2	33.33
<b>Grand total</b>	<b>6</b>	<b>100.00</b>

**Table 79. Record Is Kept of Temperature**

Answer	Total	Percentage
True	4	66.67
False	2	33.33
<b>Grand total</b>	<b>6</b>	<b>100.00</b>

**Table 80. Source of Electrical Energy for the Facility**

Answer	Total	Percentage
National system	6	100.00
Local generator	0	0.00
Other	0	0.00

**Table 81. Facility Is Regularly without Electricity**

<b>Answer</b>	<b>Total</b>	<b>Percentage</b>
Yes	6	100.00
Usually every day	5	
2 hours per day	2	
4 hours per day	2	
5 hours per day	1	
Usually every week	1	
2 hours per week	1	
Usually every month	0	
No	0	0.00
<b>Grand total</b>	<b>6</b>	<b>100.00</b>

## SURVEY DATA FROM DISTRICT MEDICAL STORES

**Note:** The tables presented in this document reflect raw survey data, which are at times incomplete or unclear.

### General Information

**Table A. Location of Surveyed Dispensaries, by District**

District	Total	Percentage
Bhilwara	1	17
Dungapur	1	17
Jhalawar	1	17
Jalore	1	17
Jaipur	1	17
Hanumangarh	1	17
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table B. Location of Nearest Town/Village**

Village/Town	Total	Percentage
Bhilwara	1	17
Dungarpur	1	17
Hanumangarh	1	17
Jaipur	1	17
Jalore	1	17
Jhalawar	1	17
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table I. Number of Public Health Facilities (Including Hospitals) the Medical Store Supplies**

Answer	Total	Percentage
<b>Hospitals</b>	<b>2</b>	<b>33</b>
2	2	
<b>CHC</b>	<b>6</b>	<b>100</b>
6	1	
7	3	
12	2	
<b>PHC</b>	<b>6</b>	<b>100</b>
29	1	
32	1	
37	1	
49	1	
72	1	
93	1	
<b>Subcenters</b>	<b>1</b>	<b>17</b>
12	1	
<b>Other medical stores</b>	<b>1</b>	<b>17</b>
23	1	

**Table 2. Number of Private Sector Clients (Including NGOs) the Medical Store Supplies**

Answer	Total	Percentage
Health facilities	0	0
Hospitals	0	0
Retailers	0	0
Other medical stores	0	0
Other	0	0

**Table 3. Store Sells to Private Sector Clients (Including NGOs)**

Answer	Total	Percentage
No	6	100
Yes	0	0
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 4. Number of Full-Time Employed Staff**

Answer	Total	Percentage
2	1	17
3	2	33
4	2	33
6	1	17
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 5. Value of Stock at Beginning of April 2000**

Answer	Total	Percentage
750,000	1	17
752,630	1	17
876,464	1	17
1,000,000	1	17
1,090,166.48	1	17
3,318,194.43	1	17

**Table 6. Value of Inventory at End of March 2001**

Answer	Total	Percentage
329,734	1	17
463,702.13	1	17
1,000,000	1	17
1,100,000	1	17
3,000,000	1	17
No answer	1	17

**Tables 7–8. Number of Products Currently in the Inventory; Number That Are Drug Products**

Number of Drugs in Inventory	Number That Are Drug Products	Percentage Drug Products
60	40	67
69	56	81
263	87	33
100	40	40
155	35	23
100	25	25

**Table 9. Store Has Copy of the Latest Rajasthan EDL Available**

Answer	Total	Percentage
Yes	4	67
No	2	33
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 10. Number of Drug Products in Stock That Are on the Rajasthan EDL**

Answer	Total	Percentage
40	1	17
90	1	17
100	1	17
311	1	17
Don't know	2	33
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 11. Person with Authority to Decide Which Items Will Be Held in Stock**

Answer	Total	Percentage
An individual	3	50
CMHO	0	0
A committee of health workers/professionals	3	50
A committee that includes community representatives	0	0
Department of Health Rajasthan	2	33
Ministry of Health and Family Welfare, India	1	17
Other	0	0

**Table 13. Losses of Stock Occur; Main Causes of Losses**

Answer	Total	Percentage
Yes	2	33
Expired	2	
Damaged	2	
Theft	1	
No	4	67
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 14. Type of Storage System Used**

Answer	Total	Percentage
Shelves	6	100
Cabinets	1	17
Pallets	2	33
Other	1	17

**Table 15. Type of Inventory Control Used**

Answer	Total	Percentage
FIFO	1	17
FEFO	4	67
None	1	17
Other	0	0

## Information Systems

**Table 16. Medical Store Tracks Information on the Following**

Answer	Total	Percentage
Orders	6	100
Deliveries	6	100
Accounting	6	100
Inventory control	6	100

**Table 17. Method Store Uses to Determine Order Quantities**

Answer	Total	Percentage
Preprogrammed/scheduled quantities based on consumption history	3	50
Estimations based on morbidity data/projections	4	67
Both consumption and morbidity data	3	50
Budget constraints	2	33
Other (specify)	3	50

**Table 18. Transfers Occur Between the Stores**

Answer	Total	Percentage
Yes, it is common practice	0	0
Occasionally this happens	3	50
This never happens	3	50

**Table 19. Medical Store Tracks Batch/Lot Numbers of Products That Are Received from Other MSD Stores and Facilities**

Answer	Total	Percentage
True	6	100
False	0	0
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 20. Store Tracks Batch/Lot Numbers of Products Distributed to Other Stores and Facilities**

Answer	Total	Percentage
True	4	67
False	2	33
<b>Grand total</b>	<b>6</b>	<b>100</b>

## Transportation

**Table 22. Store Owns Its Own Transportation to Get Supplies**

Answer	Total	Percentage
True	2	33
False	4	67
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 23. District Medical Office Ever Uses Its Own Transportation to Make Deliveries to Health Facilities**

Answer	Total	Percentage
TRUE	1	17
FALSE	5	83
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 24. District Medical Store Charges a Delivery Fee**

Answer	Total	Percentage
True	0	0
False	4	67
No answer	2	33
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 25. DMO Ever Contracts for Transportation Services for Picking up Supplies or for Making Deliveries**

Answer	Total	Percentage
True	0	0
False	6	100
<b>Grand total</b>	<b>6</b>	<b>100</b>

## Communications

**Table 27. Communication Methods Used with Other Stores**

Answer	Total	Percentage
Telephone	5	83
Telefax	0	0
Wireless	0	0
E-mail	0	0
Cell phone	0	0
Other (specify)	0	0

**Table 28. Communication Methods Used Between Store and Health Facilities**

Answer	Total	Percentage
Telephone	5	83
Telefax	0	0
Wireless	0	0
E-mail	0	0
Cell phone	0	0
Other (specify)	2	33

**Table 29. Store Is Regularly Informed about Available Stock**

Answer	Total	Percentage
Health facilities/hospital	4	67
State District Medical Store	0	0
Other	0	0

## Procurement by Medical Stores

**Table 31. District Medical Store Procured Drugs from the Central Medical Store, April 2000–March 2001**

Answer	Total	Percentage
Yes	4	67
No	2	33
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 31a–c. Number of Times Store Procured Drugs from Central Medical Store April 2000–March 2001**

Number of Times	Number of Items Requested	Number of Items Procured
7		
1	39	12
7		
9	2	0
1	1	1

**Table 32. District Medical Store Transferred Drugs from Another District Medical Store**

Answer	Total	Percentage
Yes	2	33
No	4	67
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 32a–c. Number of Times Store Transferred Drugs from Another District Medical Store**

Number of Times	Number of Items Requested	Number of Items Transferred
30	30	30

## Procurement—Direct Tenders

**Table 33. Number of Tenders Conducted Last Year**

Answer	Total	Percentage
None	1	17
1	2	33
3	1	17
5	1	17
No answer	1	17
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 34. Number of Different Items Tended at a Time (Average)**

Answer	Total	Percentage
0	1	17
3	3	50
5	1	17
No answer	1	17
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 35. Total Value of Tenders Last Year**

Answer	Total	Percentage
0	1	17
20,920	1	17
29,000	1	17
30,000	1	17
145,000	1	17
No answer	1	17

**Table 36. Methods Used to Obtain Supplies**

Answer	Total	Percentage
Local competitive bidding	1	17
National competitive bidding	0	0
Contracted procurement agent	0	0
Other	0	0

**Table 37. Number of Different Suppliers That Normally Enter a Tender**

Answer	Total	Percentage
3	1	17
4	1	17
5	2	33
No answer	2	33
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 38. Number of Different Suppliers That Normally Win Tender Contracts**

Answer	Total	Percentage
0	1	17
1	3	50
2	1	17
No answer	1	17
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 39. Store Is Obligated to Buy Tender Items from the Winning Bidder**

Answer	Total	Percentage
Yes	2	33
No	2	33
No answer	2	33
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 40. Individuals Involved in the Selection of Suppliers That Submit Bids**

Answer	Total	Percentage
An individual (specify)	2	33
Tender committee (no community representation)	2	33
Committee with community representation	0	0
Other (specify)	0	0

**Table 41. Number of Days to Complete a Direct Tender Order (Average)**

Answer	Total	Percentage
0	1	17
7	1	17
15	3	50
No answer	1	17
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 43. Main Advantages of Conducting Direct Tenders**

Answer	Total	Percentage
<b>First</b>		
Can procure faster	0	0
Better quality	0	0
Can select drug of choice	1	17
Other	1	17
<b>Second</b>		
Can procure faster	2	33
Better quality	0	0
Can select drug of choice	0	0
Other	0	0
<b>Third</b>		
Can procure faster	0	0
Better quality	1	17
Can select drug of choice	1	17
Other	0	0

## Procurement—Local Shopping

**Table 45. Number of Purchases Made from the Private Sector Last Year through Local Shopping**

Answer	Total	Percentage
1	1	17
2	1	17
3	2	33
7	1	17
No answer	1	17
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 46. Number of Items Purchased at a Time (Average)**

Answer	Total	Percentage
1	1	17
3	1	17
20	2	33
No answer	2	33
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 47. Total Value of Purchases for April 2000–March 2001**

Answer	Total	Percentage
0	1	17
7,000	1	17
12,000	1	17
601,271.31	1	17
No answer	2	33
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 48. Number of Different Private Distributors/Suppliers the District Medical Store Purchased Pharmaceuticals from through Local Shopping**

Answer	Total	Percentage
0	1	17
1	1	17
3	1	17
7	1	17
No answer	2	33
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 49. Person at Store Responsible for Conducting Local Shopping**

Answer	Total	Percentage
Individual	3	50
Procurement committee	0	0
Other	3	50
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 51. Approval Is Required to Make Local Purchase**

Answer	Total	Percentage
Yes	3	50
No	2	33
No answer	1	17
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 52. Individual Who Grants Approvals**

Answer	Total	Percentage
Individual	2	33
Committee	0	0
Other	1	17
Approval not required	0	0

**Table 53. Information Required as a Basis for Approval**

Answer	Total	Percentage
Documentation	2	33
No documentation, verbal information	0	0
Other	2	33
Approval not required	0	0
No answer	2	33
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 54. Number of Days to Get Approval**

Answer	Total	Percentage
1	1	17
3	1	17
No answer	3	50
Approval not required	1	17
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 55. Number of Days Required to Initiate Process and Place an Order for Local Shopping**

Answer	Total	Percentage
1	2	33
3	2	33
7	1	17
No answer	1	17
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 56. Number of Days it Takes to Receive Supplies from Suppliers**

Answer	Total	Percentage
Less than one week	3	50
7 to 15 days	0	0
15 to 30 days	2	33
More than 30 days	0	0
No answer	1	17
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 57. Percentage of Orders Placed with Local Suppliers That Are Completely Filled on the First Delivery**

Answer	Total	Percentage
70	2	33
100	3	50
No answer	1	17
<b>Grand total</b>	<b>6</b>	<b>100</b>

**Table 58. Suppliers from Whom the Store Purchases Most Frequently and Products Obtained**

Supplier	Product	Product
<b>First</b>		
Sugimade, jaipur	adhesive plaster	ECG jelly
Bharat medical store, Jhalawar	Paracetamol	
RDPL	Dicylomine	CPM, PCM
RDPL	Desriphyllin	
Prince agency, Hanumangarh		
<b>Second</b>		
Time surgical, Jaipur	Post mortum	
Bengal Chemical	Phenol	
Karnataka antibiotics	CTM	
Prince agency	Insulin injec.	
<b>Third</b>		
Hindustan antibiotics	Injec. Ampicilin	
Hindustan antibiotics	MetachIropicimida	
Prince agency	Avil injec.	
<b>Fourth</b>		
Orissa drugs	Tinidazole	
Prince agency	Dexone injec.	
<b>Fifth</b>		
Bengal chemicals	PCM	
Prince agency	Adrenaline	

**Table 59. Method District Medical Store Usually Uses to Pay Local Suppliers**

Answer	Total	Percentage
Cash	0	0
Bank check/transfer	2	33
Credit	2	33
Other	3	50

**Table 60a. Three Most Important Advantages of Purchasing Medicines and Supplies from Local Suppliers**

Answer	Total	Percentage
<b>First</b>		
Can select drug of choice	0	0
Can procure faster	2	33
Better quality	3	50
Other	1	17
<b>Second</b>		
Can select drug of choice	0	0
Can procure faster	1	17
Better quality	2	33
Other	1	17
<b>Third</b>		
Can select drug of choice	1	17
Can procure faster	0	0
Better quality	0	0
Other	0	0

**Table 60b. Three Most Significant Disadvantages of Purchasing Medicines and Supplies from Local Suppliers**

Answer	Total	Percentage
<b>Grand total</b>	<b>6</b>	

## Sales

Not applicable

## Quality Assurance

**Table 70. Quality Problems with Supplies Received within the Past Year**

Answer	Total	Percentage
Items not ordered	0	0.00
Incorrect quantity	0	0.00
Poor quality product	0	0.00
Expired or near-expired product	1	16.67
Price change	0	0.00
Damaged item	1	16.67
Wrong specification	0	0.00
Official recall	0	0.00
Other	0	0.00
None	4	66.67

**Table 71. Least Reliable Suppliers In Terms of Quality and Product**

Supplier	Product	Product
<b>First</b>		
Maharashtra Antibiotics Ltd.	Avil tablet	Bengal chemical
Orissa Drugs & Pharmaceutical	Gentamicine injection	Qunine Sulphate
<b>Second</b>		
Bengal chemical	IV fluids	
Qunine Sulphate		

**Table 73. Dimensions of Storage Area**

Answer	Total	Percentage
800	1	16.67
1000	1	16.67
6000	1	16.67
100*50	1	16.67
15*18	1	16.67
350*250	1	16.67

**Table 74. Quantity of Product Currently in Stock Usual (Observation)**

Answer	Total	Percentage
Yes	6	100.00
No	0	0.00
<b>Grand total</b>	<b>6</b>	<b>100.00</b>

**Table 75. Storage Area Is Sufficient for Quantities of Stock Required**

Answer	Total	Percentage
Sufficient	6	100.00
Overcrowded/too little space	0	0.00
Underutilized space	0	0.00

**Table 76. Storage Area Has Sufficient Ventilation**

Answer	Total	Percentage
True	4	66.67
False	2	33.33
<b>Grand total</b>	<b>6</b>	<b>100.00</b>

**Table 77. Method of Temperature Control**

Answer	Total	Percentage
Air conditioning	0	0.00
Fan	3	50.00
None	3	50.00
<b>Grand total</b>	<b>6</b>	<b>100.00</b>

**Table 78. Facility Has Cold Storage Area for Vaccines**

Answer	Total	Percentage
True	6	100.00
False	0	0.00
<b>Grand total</b>	<b>6</b>	<b>100.00</b>

**Table 79. Temperature Is Monitored in Cold Storage Area for Vaccines**

<b>Answer</b>	<b>Total</b>	<b>Percentage</b>
True	4	66.67
False	2	33.33
<b>Grand total</b>	<b>6</b>	<b>100.00</b>

**Table 80. Record Is Kept of Temperature**

<b>Answer</b>	<b>Total</b>	<b>Percentage</b>
True	5	83.33
False	1	16.67
<b>Grand total</b>	<b>6</b>	<b>100.00</b>

**Table 81a. Source of Electrical Energy for the Facility**

<b>Answer</b>	<b>Total</b>	<b>Percentage</b>
National system	6	100.00
Local generator	0	0.00
Other	0	0.00

**Table 81b. Facility Is Regularly Without Electricity**

<b>Answer</b>	<b>Total</b>	<b>Percentage</b>
Yes	4	66.67
No	2	33.33
<b>Grand total</b>	<b>6</b>	<b>100.00</b>



## SURVEY DATA FROM DRUG OUTLETS

**Note:** The tables presented in this document reflect raw survey data, which are at times incomplete or unclear.

### General Information

**Table A. Location of Surveyed Drug Outlets (Non-Pharmacy), by District**

Region	Total	Percentage
Bhilwara	2	18.18
Dungarpur	2	18.18
Jhalawar	2	18.18
Jalore	2	18.18
Jaipur	1	9.09
Hanumangarh	2	18.18
<b>Grand total</b>	<b>11</b>	<b>100.00</b>

**Table B. Location of Surveyed Drug Outlets (Non-Pharmacy), by Town/Village**

Region	Total	Percentage
Bassi	1	9.09
Bhagalsefta	1	9.09
Bhilwari	1	9.09
Dabli	1	9.09
Gauiala	1	9.09
Golana	1	9.09
Ladpura	1	9.09
Phalog	1	9.09
Rauta	1	9.09
Their	1	9.09
Tigaria	1	9.09
<b>Grand total</b>	<b>11</b>	<b>100.00</b>

**Table C. Location of Shop**

Region	Total	Percentage
High street/main street	5	45.45
Other congregating area	0	0.00
Back street/side street	5	45.45
Outskirts of town or village	1	9.09
<b>Grand total</b>	<b>22</b>	<b>200.00</b>

**Table D. Position of Person Interviewed**

Region	Total	Percentage
Drug shop owner	1	9.09
Khek Samdy	1	#REF!
Mer Pook (O Char)	1	9.09
Owner	2	18.18
Ratana	1	9.09
Seller	2	18.18
No answer	1	9.09
<b>Grand total</b>	<b>9</b>	<b>81.82</b>

**Table 1. Shop Space Owned or Rented**

Answer	Total	Percentage
Owned	8	0.00
Rented	3	27.27
<b>Grand total</b>	<b>11</b>	<b>100.00</b>

**Table 2. Year Shop was Opened**

Answer	Total	Percentage
1981	1	9.09
1987	1	9.09
1990	2	18.18
1995	1	9.09
1997	1	9.09
1998	1	9.09
1999	1	9.09
2000	2	18.18
2001	1	9.09
<b>Grand total</b>	<b>11</b>	<b>100.00</b>

**Table 3. Number of Products Normally Kept in Shop**

Number of Products Kept in Stock	Number That Are Brand Name	Number That Are Generic
4	4	0
4	4	0
5	5	0
5	5	0
5	5	0
5	4	1
5	4	1
7		
15	15	0
20	15	5

**Table 4. Shop Sells the Following**

Answer	Total	Percentage
Medical supplies (including impregnated mosquito bed nets, syringes, gauze)	2	18.18
Dental products	8	72.73
Products for treating eye problems	4	36.36
Condoms	4	36.36
Other	0	0.00

**Table 5. Employee in the Store Who Knows the Most About the Pharmaceuticals Sold**

Answer	Total	Percentage
Self	10	90.91
Other	1	9.09
<b>Grand total</b>	<b>11</b>	<b>100.00</b>

**Table 5a. Employee in the Store Who Knows the Most about the Pharmaceuticals Sold, Qualifications**

Answer	Total	Percentage
Up to 8 Std.	1	9.09
10 Std.	4	36.36
Up to 12 Std.	6	54.55
<b>Grand total</b>	<b>10</b>	<b>90.91</b>

**Table 6. Records Kept of the Drugs That Are Sold**

Answer	Total	Percentage
Cash memo	0	0.00
Book of prescriptions (for psychotropic drugs)c.	0	0.00
None	11	100.00
Other	0	0.00
<b>Grand total</b>	<b>11</b>	<b>100.00</b>

**Table 7. Number of Customers Who Come in Each Day to Buy Pharmaceuticals**

Answer	Total	Percentage
20	3	27.27
25	1	9.09
35	1	9.09
40	2	18.18
70	1	9.09
80	1	9.09
<b>Grand total</b>	<b>9</b>	<b>81.82</b>

**Table 12. Number of Prescriptions Dispensed Each Day**

Answer	Total	Percentage
2	1	9.09
3	1	9.09
5	2	18.18
6	1	9.09
10	2	18.18
12	1	9.09
15	2	18.18
20	1	9.09
<b>Grand total</b>	<b>11</b>	<b>100.00</b>

**Table 8. Source of Information about Drugs for Sale in the Drug Depot**

Answer	Total	Percentage
Doctor	2	0.00
No answer	9	81.82
<b>Grand total</b>	<b>11</b>	<b>100.00</b>

**Table 15a. Most Popular Pharmaceutical Products (High-Volume Sales Items)**

Drug	Strength	Total
<b>First</b>		
Anacin		
Ascopin		
Diclowin Plus	500mg	
Diclowin Plus		
Dicolonac		
Disprin		
Dolopar		
Ibucon	500mg	
Painkillers		
Paracetamol	500mg	
Soframycin	5gm	
<b>Second</b>		
Anacin	430mg	2
Anti-cold		
Chloroquine	150mg	
Ciprofloxacin	500mg	
Codinsulpit		
Crocin	500mg	
Diclowin Plus		
Ibucon		
Neosporin	5ml	
Zobid		
<b>Third</b>		
Anti-allergenic		
Bruffen		
Calpol	500mg	
Combiflam		
Crocin	500mg	
ORS		
Paracetamol	500mg	4
Vicks Action	500mg	
<b>Fourth</b>		
Active 25	500mg	
Amoxin		
Analgin		
Avil	25mg	
Chloroquine	500mg	
Condom		
Dependal-M	100mg	
Metacin	500mg	
Panjon	500mg	
Spasmo-Proxyvon		
<b>Fifth</b>		
Anacin	125mg	
Brufrn		
Clomin		
Colina	400mg	
Condom		
Disprin	500mg	
Metrogyl		
Panjon	500mg	

**Table 10. Person Who Decides Which Drugs Will Be Sold in the Store**

Answer	Total	Percentage
Owner	10	90.91
Manager	0	0.00
Sales person	0	0.00
Other	1	9.09
Don't know	0	0.00
<b>Grand total</b>	<b>11</b>	<b>100.00</b>

**Table 11. Number of Suppliers**

Answer	Total	Percentage
1	3	27.27
2	4	36.36
3	2	18.18
No answer	2	18.18
<b>Grand total</b>	<b>11</b>	<b>100.00</b>

**Table 12. Main Suppliers (Those that Supply the Largest Quantities of Drugs for Humans)**

Answer	Total	Percentage
<b>First</b>		
Ambika Drug Agency, Bhinmal	1	9.09
Bharat Medical Store, Jhalawar	1	9.09
Dinesh Medical Store, kota	1	9.09
Jain Medical Stores, Bhilwara	1	9.09
Jawahar Medical Store, Dungarpur	1	9.09
Laxman General Stores, Bhilwara	1	9.09
Mohan ji vaid, chomu, jaipur	1	9.09
Rajasthan Medical Stores, Dungarpur	1	9.09
Ramdev Medical Store, Bhinmal	1	9.09
No answer	2	18.18
<b>Grand total</b>	<b>11</b>	<b>100.00</b>
<b>Second</b>		
Gandhi Medical Stores, Dungarpur	1	9.09
Gulab medical store, kota	1	9.09
Kamal Medical Store, Bhinmal	1	9.09
Nihal Medical Stores, Bhilwara	1	9.09
Nootan Medical Agency, Bhinmal	1	9.09
None	3	27.27
No answer	3	27.27
<b>Grand total</b>	<b>11</b>	<b>100.00</b>

**Table 13. Facility Pays Cash for Supplies**

Answer	Total	Percentage
Yes	11	100.00
No	0	0.00
<b>Grand total</b>	<b>11</b>	<b>100.00</b>

**Table 14. Method of Receiving Needed Supply of Drugs**

Answer	Total	Percentage
Pick up supplies from supplier	11	100.00
Other	1	9.09

**Table 16. Three Main Problems Experienced When Obtaining Best Value from Suppliers**

Answer	Total	Percentage
Not applicable	10	90.91
Other	1	9.09
<b>Grand total</b>	<b>11</b>	<b>100.00</b>

**Table 17. Decision-Making on Sales Price of the Medicines Sold**

Answer	Total	Percentage
Maximum retail price with local taxes	4	36.36
Maximum retail price without local taxes	3	27.27
Use the price suggested by the supplier with local taxes	1	9.09
Use the price suggested by the supplier without local taxes	0	0.00
Add a percentage to the price paid to the supplier with local taxes	0	0.00
Add a percentage to the price paid to the supplier without local taxes	2	18.18
Other (specify)	1	0.00
<b>Grand total</b>	<b>11</b>	<b>100.00</b>

## Scheduling

**Table 18. (Title Unknown)**

Answer	Total	Percentage
Yes	2	18.18
No	9	81.82
<b>Grand total</b>	<b>11</b>	<b>100.00</b>

**Table 19. Store Uses Any Computerized System for Business Purposes**

Answer	Total	Percentage
Yes	0	0.00
No	11	100.00
<b>Grand total</b>	<b>11</b>	<b>100.00</b>

## Observations

**Table 20. Types of Products Sold in the Shop**

Answer	Total	Percentage
Drugs	7	63.64
Medical supplies (including bed nets and syringes)	1	9.09
Condoms	5	45.45
Natural foods	8	72.73
Packaged foods	9	81.82
Unpacked foods	6	54.55
Paper goods and supplies	5	45.45
Clothing	3	27.27
Sundry items (e.g., perfumes, soaps, cosmetics, gifts)	9	81.82
Other (specify)	3	27.27

## SURVEY DATA FROM PRIVATE PHARMACIES

**Note:** The tables presented in this document reflect raw survey data, which are at times incomplete or unclear.

### General Information

**Table A. Location of Surveyed Private Pharmacies, by District**

Region	Total	Percentage
Bhilwara	7	17.50
Dungarpur	7	17.50
Jhalawar	7	17.50
Jalore	4	10.00
Jaipur	8	20.00
Hanumangarh	7	17.50
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

**Table B. Location of Surveyed Private Pharmacies, by Village/Town**

District	Total	Percentage
Aklera	2	5.00
Ayalki	1	2.50
Bhilwara	7	17.50
Bhinmal	1	2.50
Daspa	1	2.50
Dungarpur	7	17.50
Garnawad	1	2.50
Goluwala	1	2.50
Hanumangarh	2	5.00
Hanumangarh Jun.	1	2.50
Harigarh	1	2.50
Jaipur	8	20.00
Jalore	1	#REF!
Jhalawar	2	5.00
Khanpur	1	2.50
Morseem	1	2.50
Pilibanga	1	2.50
Tibbi	1	2.50
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

**Table C. Location of Shop**

Answer	Total	Percentage
High street (visible area)/main street	35	87.50
Back street/side street	1	2.50
Outskirts	3	7.50
No answer	1	2.50
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

**Table D. Pharmacist Present**

Answer	Total	Percentage
No	25	62.50
Yes	15	37.50
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

**Table E. Qualification of Person Interviewed**

Answer	Total	Percentage
10 Std.	5	12.50
Up to 12 Std.	8	20.00
Graduation	12	30.00
Above	15	37.50
No answer	23	57.50
<b>Grand total</b>	<b>50</b>	<b>125.00</b>

**Table F. Position of Person Interviewed**

Answer	Total	Percentage
Owner	24	60.00
Salesperson	1	2.50
Superintendent pharmacist	3	7.50
5	12	30.00
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

**Table I. Shop Space Owned or Rented**

Answer	Total	Percentage
Owned	21	52.50
Rented	19	47.50
Don't know	0	0.00
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

**Table 2. Number of People Working for the Shop**

Answer	Total	Percentage
1	9	22.50
2	17	42.50
3	8	20.00
4	3	7.50
5	2	5.00
6	1	2.50
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

**Table 3a. Personnel by Position and Highest Educational Qualification/Degree Obtained-I**

Answer	Total	Percentage
Owner	16	40.00
Salesperson	5	12.50
Superintendent pharmacist	2	5.00
5	17	42.50
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

**Table 3b. Personnel by Position and Highest Educational Qualification/Degree Obtained-Salesperson**

Answer	Total	Percentage
Don't know	9	22.50
Owner	3	7.50
Salesperson	12	30.00
Superintendent pharmacist	11	27.50
5	5	12.50
<b>Grand total</b>	<b>40</b>	<b>5.00</b>

**Table 3c. Personnel by Position and Highest Educational Qualification/Degree Obtained-3**

<b>Answer</b>	<b>Total</b>	<b>Percentage</b>
Salesperson	9	22.50
Superintendent pharmacist	4	10.00
5	1	2.50
<b>No answer</b>	<b>26</b>	<b>65.00</b>

**Table 3d. Personnel by Position and Highest Educational Qualification/Degree Obtained Superintendent Pharmacist**

<b>Answer</b>	<b>Total</b>	<b>Percentage</b>
Salesperson	4	10.00
Superintendent pharmacist	2	5.00
No answer	34	85.00

**Table 3e. Personnel by Position and Highest Educational Qualification/Degree Obtained-4**

<b>Answer</b>	<b>Total</b>	<b>Percentage</b>
Salesperson	2	5.00
No answer	38	95.00

**Table 4. Year Pharmacy Was Licensed**

<b>Answer</b>	<b>Total</b>	<b>Percentage</b>
1965	1	2.50
1968	1	2.50
1970	1	2.50
1972	1	2.50
1980	1	2.50
1981	3	7.50
1982	2	5.00
1984	2	5.00
1985	3	7.50
1986	1	2.50
1988	1	2.50
1989	1	2.50
1990	2	5.00
1992	2	5.00
1993	4	10.00
1994	2	5.00
1995	3	7.50
1996	1	2.50
1997	1	2.50
1998	2	5.00
1999	2	5.00
2000	3	7.50
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

**Table 5. Year Pharmacy Opened**

Answer	Total	Percentage
1960	1	2.50
1965	1	2.50
1968	1	2.50
1970	1	2.50
1972	1	2.50
1980	2	5.00
1981	1	2.50
1982	1	2.50
1984	2	5.00
1985	2	5.00
1986	1	2.50
1988	2	5.00
1989	2	5.00
1991	1	2.50
1992	3	7.50
1993	3	7.50
1994	2	5.00
1995	3	7.50
1996	1	2.50
1997	1	2.50
1998	2	5.00
1999	3	7.50
2000	3	7.50
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

**Table 6. Decision Maker about Which Medicines Will Be Sold in the Pharmacy**

Answer	Total	Percentage
Owner	29	72.50
Superintendent pharmacist	9	22.50
Salesperson	2	5.00
Other	4	10.00

**Table 7. Facility Has Copy of Most Recent Rajasthan Essential Drugs List (2000)**

Answer	Total	Percentage
Yes	0	0.00
No	40	100.00
<b>Grand total</b>	<b>146</b>	<b>365.00</b>

**Table 8. Number of Different Drugs Pharmacy Stocks**

<b>Number Normally Stocked</b>	<b>Number That Are Brand Name</b>	<b>Number That Are Generic</b>
15	11	4
40	35	5
50	20	30
50	50	0
70	40	30
85	50	35
100	95	3
150	60	90
200	195	5
200		
225	999	200
250	250	0
250	250	0
320	300	20
400	350	50
500	450	50
500	450	50
500	450	50
800	750	50
800	800	0
999		
1000	1000	0
1000	1000	0
1000	1000	0
1000	950	50
1000	990	10
1000	1000	0
1500	1450	50
1500	1500	0
1500	1500	0
2000	1900	100
2000	1600	400
2000	2000	0
2000	1900	100
3000	2500	500
3015	3000	15
5000	4000	1000
10000	9500	500
10000	9000	1000
<b>Average Percentage Generic</b>	<b>93.51</b>	

**Table 9. Pharmacy Sells the Following**

<b>Answer</b>	<b>Total</b>	<b>Percentage</b>
Medical supplies (e.g., syringes, bed nets, gauzes)	36	90.00
Vaccines	0	0.00
Measles	0	40.00
Oral polio vaccine (OPV)	0	72.50
BCG	0	92.50
DPT–Diphtheria/Pertussis/Tetanus	0	85.00
Other vaccines (specify)	0	0.00
Diagnostics (e.g., pregnancy kits, urine/blood testing kits for diabetes)	16	40.00
Dental products	29	72.50
Products for treating eye problems	37	92.50
Condoms	34	85.00

**Table 10. Pharmacy Prepacks Medicines**

<b>Answer</b>	<b>Total</b>
True	2
False	38
<b>Grand total</b>	<b>40</b>

**Table 11. Place Where Pharmacy Records Drugs That Are Sold**

<b>Answer</b>	<b>Total</b>	<b>Percentage</b>
Book of sales	35	87.50
Book of prescriptions	2	5.00
Computerized registry	1	2.50
None	2	5.00
Other	6	15.00

**Table 12. Records Are Maintained for Prescriptions Written and Dispensed**

<b>Answer</b>	<b>Total</b>	<b>Percentage</b>
Prescription only	0	0.00
Dispensing only	10	25.00
Both	4	10.00
Neither	26	65.00

**Table 13. Approximate Number of Customers Who Come in Each Day to Buy Pharmaceuticals**

Answer	Total	Percentage
7	1	2.50
10	1	2.50
12	2	5.00
15	7	17.50
20	2	5.00
25	3	7.50
30	5	12.50
40	3	7.50
50	5	12.50
60	1	2.50
90	1	2.50
100	2	5.00
150	5	12.50
200	2	5.00
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

**Table 14. Number of Items the Store Dispenses Daily, Approximation**

Answer	Total	Percentage
1	1	2.50
6	1	2.50
10	2	5.00
20	3	7.50
25	1	2.50
30	1	2.50
40	2	5.00
50	2	5.00
60	4	10.00
75	1	2.50
90	1	2.50
100	4	10.00
105	1	2.50
150	3	7.50
200	3	7.50
225	1	2.50
250	1	2.50
300	2	5.00
500	3	7.50
999	2	5.00
1000	1	2.50
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

**Table 15. Proportion of Dispensed Drugs Sold on Prescription**

Answer	Total	Percentage
0	0	0.00
25%	2	12.50
50%	3	7.50
75%	21	52.50
100%	14	35.00
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

**Table 16. Sources of Information Used by the Drug Seller or Pharmacist about Drugs Sold by the Pharmacy**

Answer	Total	Percentage
Doctor	3	7.50
Medical Times	1	2.50
Drug Today	3	7.50
CIMS/MIMS	5	12.50
Medical representative	13	32.50
Bill book/sale book	1	2.50
India Drug Review	4	10.00
Other	2	5.00
None	8	20.00

**Table 17. Pharmacy Has the Following Information Sources**

Answer	Total	Percentage
Rajasthan Essential Drugs List	0	0.00
Treatment guidelines	2	5.00
Indian Pharmacopeia	1	2.50
Other Indian drug information sources (specify)	20	50.00

**Table 18. Pharmacy Has Contracts with Private Hospitals, Clinics, Insurance Companies, or Other Institutions to Provide Drugs or Medical Supplies to Patients**

Answer	Total	Percentage
False	1	2.50
True	39	97.50
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

**Table 21. Pharmacy Sells Drugs or Medical Supplies to Public-Sector Institutions, Such as District Hospitals, Health Centers, Dispensaries, or Military**

Answer	Total	Percentage
False	1	2.50
True	39	97.50
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

**Table 22. Pharmacy Sells Directly to Public-Sector Patients**

Answer	Total	Percentage
False	0	0.00
True	34	85.00
Not available	6	15.00
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

**Table 23. Percentage of Pharmacy Customers Who Bring Prescriptions to be Filled from a Public-Sector Health Facility**

Answer	Total	Percentage
None	5	12.50
25%	5	12.50
50%	4	10.00
75%	10	25.00
100%	12	30.00
No answer	4	10.00
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

**Table 24. Pharmacy Sells Medicines at a Discount to Any Patients**

Answer	Total	Percentage
True	16	40.00
False	24	60.00
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

**Table 25. Types of Patients and Amount of Discount Offered**

Answer	Total	Percentage
BPL card holders	1	2.50
Pensioners	0	0.00
Children (under 12 years)	0	0.00
Government employees and family	0	0.00
Other	16	40.00

**Table 26a. Decision Making on Sales Price**

Answer	Total	Percentage
Maximum retail price with local taxes	30	75.00
Maximum retail price without local taxes	9	22.50
Use the price suggested by the supplier with local taxes	1	2.50
Use the price suggested by the supplier without local taxes	0	0.00
Add a percentage to the price paid to the supplier with local taxes	1	2.50
Add a percentage to the price paid to the supplier without local taxes	0	0.00
Other (specify)	5	12.50

**Table 26b. Markup on the Price Paid to Supplier**

Answer	Total	Percentage
No answer	19	47.50
7	1	2.50
8	3	7.50
10	2	5.00
13	1	2.50
14	1	2.50
15	5	12.50
18	3	7.50
20	4	10.00
30	1	2.50

**Table 26b. Markup on the Price Paid to Supplier, Continued**

<b>Percentage of Medicines Requiring a Medical Prescription (Including Controlled Substances)</b>			<b>26</b>	<b>65.00%</b>
5			2	5.00%
6			3	7.50%
7			1	2.50%
8			2	5.00%
9			1	2.50%
10			7	17.50%
12			2	5.00%
13			1	2.50%
14			1	2.50%
15			3	7.50%
20			2	5.00%
30			1	2.50%
<b>Percentage of Medicines That Do Not Require a Medical Prescription (Over-the-counter)</b>			<b>21</b>	<b>52.50%</b>
5			1	2.50%
6			1	2.50%
7			3	7.50%
8			1	2.50%
10			4	10.00%
12			1	2.50%
13			1	2.50%
15			1	2.50%
16			2	5.00%
18			1	2.50%
20			2	5.00%
22			1	2.50%
25			2	5.00%
<b>Condoms %</b>			<b>17</b>	<b>42.50%</b>
1			1	2.50%
5			3	7.50%
6			1	2.50%
8			1	2.50%
10			4	10.00%
13			1	2.50%
15			1	2.50%
16			1	2.50%
17			1	2.50%
20			3	7.50%
<b>Other items: %</b>			<b>16</b>	<b>40.00%</b>
2			1	2.50%
5			2	5.00%
7			2	5.00%
8			2	5.00%
10			5	12.50%
18			2	5.00%
20			1	2.50%
30			1	2.50%
<b>No markup</b>			<b>9</b>	<b>22.50%</b>

**Table 27. Effects of Changes in Suppliers' Prices**

Answer	Total	Percentage
The old stock is sold with a new price, based on the latest shipment	16	40.00
The old stock is sold at its original price and the new stock is sold at the new price	7	17.50
An average price is calculated and applied	5	12.50
Other	3	7.50

**Table 28. Most Popular Drugs (High-Volume/Fast-Moving Items)**

Answer	Total	Percentage
<b>First</b>		
Ampilox	500/250mg	1
Beardyl		1
Cafloxin	500mg	1
Calmol	500mg	1
Calpol		1
	500mg	1
Capex		1
Cifran	500mg	2
Ciplox	250/500mg	1
Cipro	500mg	1
Ciprofloxacin	500mg	3
Combiflam		2
	400/325mg	2
	500mg	1
Combiflam		1
Dichlo-Plus		1
Diclofenac sodium	500mg	1
Diclomol	3ml	1
Diclopar	500mg	1
Dicloran		1
	25mg	1
Imflamol-c	50mg	1
Metacin	500mg	3
Novatax	1mg	1
Omez	20mg	1
Omicap	200ml	1
Paracetamol	500mg	1
Ranaitdin	150/300mg	1
Sudin		1
Tospel	100ml	1
Vizylac		1
Voveran SR	50/100mg	1
Wymox	500	1

**Second**

Amoxicilline	500mg	
Ampicillin	250/500mg	
Anacin	430mg	
Becosules		
	9	2
Becosules	9	
Berigyl	60ml	
Brufen		
	400mg	
Chloroquine	500mg	
Cifran	500mg	
Ciplox	500mg	
Ciprobid	500	
Clomin	20/500mg	
Colinol	500mg	
Combiflam		
	400/325mg	
	500mg	2
Cotrimoxazole	20/100mg	
Dexorange	160mg	
	200ml	
Dicloran-A		
Diclowin Plus		
Dolonex	2ml	
Febrex Plus	50ml	
Ibu-Para	500/325mg	
Metasin	500mg	
Nimulid	100mg	
Nise	100mg	
Odoxil		
Omez-20		
Oricitra		
Reglan	10mg	
Roxibid	150mg	
Septran	80mg	
Strox	500mg	
Tixylix		
Zenocin	100mg	

**Survey Data from Private Pharmacies**

---

**Third**

	100ml	
	10mg	
	20/100mg	
999		2
Aciloc		
Altacef	500mg	
Amoxicillin	250/500mg	
Ampilox		
Anacin	430mg	
Becosules	9	
Becosules	9	
Benadryl	100ml	
Ceff		
Ciprofloxacin	500mg	2
Corex		2
Corflam	500mg	
Coscopin	50ml	
Crocina	500mg	
Dexorange	200ml	
Diclofenac	500mg	
Diclofenac sodium	50mg	
Dionel		
Efidex		
Electrol	5 l gm	
Fenaplus	500mg	
Glyciphage	500mg	
I-Vit Plus		
Mox	500mg	
Rantac	150mg	
Saridon	450mg	
Septran		
Suprimox	500mg	
Vitamin B Complex	9	
Vitamin B Complex	321.5	
Xanocin	200mg	
Zobid	50mg	
Zyncet	10mg	

**Fourth**

999		
Actifed		
Ampicillin	500mg	
Amplus	500mg	
Antispasmodic	20mg	
Bacigyl	60ml	
Becosules	9	
Benedryl		
Brufen	400mg	
Calpol	500mg	
Cetirizine	10mg	
Cifadroxil	500mg	
Colimex Drops	10ml	
Combiflam	375mg	
	400mg	
Combiflam	500mg	
Corex	60/100ml	
Crocin	500mg	2
Diavol		
Dicycloverine	20mg	
Diclofenac	100mg	
Diclofenac Sodium	100mg	
Dicloran-A		
Doxy-I		
Gentamicin		
Glycodin		
Ibuprofen	400/325mg	
I-Vit Plus		
Kinetone	200ml	
Lariago	60ml	
Maxeron		
Naproxen sodium	275mg	
Phensedyl	100ml	
Raricap Forte	556mg	
Septran	300mg	
Soframycin	1%w/w	
Sporidex		
Taxim	250mg	
Voveran	100mg	

**Survey Data from Private Pharmacies**

---

**Fifth**

Ampoxin	500mg	2
Axipro	500mg	
Baralgan-M		
Vitamin B Complex	9	
Benedryl		
Betadine	15g	
Bro-Zedex	100ml	
Brufen	400mg	
Burcet		
Calpol		
Ciplox		
Ciprolet	500mg	
Combiflam	500mg	
Combiflam Flexon	400/325mg	
Corex	5ml	
Cozy Plus		
Crocina	60ml	
Dexane	4mg/ml	
Duoflam	500mg	
Ibucon		
Megaflox	250/500mg	
Metacin	500mg	
Mox	125/250 mg	
Nimesulide		
	100mg	
Nimtac		
Ocid	20mg	
ORS		
Pilox	400mg	
Quinotop	500mg	
Rantac	150mg	
Recofast		
Resochin	250mg	
Sudin		
Tetracycline	250/500mg	
Tospel	100ml	
Ulgel		
Wymox		

**Table 30. Drugs that Provide the Greatest Income for the Pharmacy**

Answer	Total	Percentage
<b>First</b>		
Amoxicilline	250/500mg	
Ampilox	250/500mg	
Ampoxin	500mg	
Anti-TB drug		
Calpol	500mg	
Cepadoxyl		
Cifran	500mg	
Ciprofloxacin	500mg	4
Combiflam		
Cosflox	500mg	
Dichlo-plus		
Dicloran	25mg	
Diclowin Plus		
Duoflam		
Haltax-1000		
Ibucon		
	400/325mg	
Monocef	1ml	
Mox	500mg	
Paracetamol	500mg	
Rabies injection		
Rabies vaccine		
Rabipur vaccine		
Rhoclon	150/300mcg	
Solokinase	500000iu	
Sporidex	500mg	
Taxim		
Threptin diskettes		
Urokinase		
Vitamin B Complex		
Wymox	500mg	
Zenosin	100ml	

**Table 31. Number of Suppliers from Which the Pharmacy Buys Drugs**

Answer	Total	Percentage
1	1	2.50
7	3	7.50
10	2	5.00
12	1	2.50
15	1	2.50
20	6	15.00
22	1	2.50
25	3	7.50
30	8	20.00
35	3	7.50
40	2	5.00
50	6	15.00
100	2	5.00
150	1	2.50

**Table 32. Top Five Suppliers (Supplies Largest Quantities)**

Answer	Total	Percentage
<b>First</b>		
A.K. Pharma, Udaipur	1	2.50
Agarwal Stores, Shrimadhapur	1	2.50
Bawri Medical, Jaipur	1	2.50
Candid Agency, Kota	1	2.50
Dhariwal Medical Agencies, Jodhpur	1	2.50
Fair Deal Drug House, Udaipur	1	2.50
Gupta Medical, Bhawani Mandi	1	2.50
H.A. Pharma, Sagwara	3	7.50
Jain Pharma, Bhinmal	1	2.50
Kalra Pharmacy, Hanumangarh	1	2.50
Krishna Medical Agency, Jaipur	1	2.50
Laxmi Distributors, Jaipur	1	2.50
M.M. Pharma, Udaipur	1	2.50
Medical and General, Jaipur	1	2.50
Modi Pharma, Bhilwara	3	7.50
Moti Medical Agency, Jaipur	1	2.50
Nahar Medical Agency, Bhilwara	2	5.00
Nanani Medical, Kota	4	10.00
Nootan Medical Agency, Bhinmal	1	2.50
Pharma Sales, Dungarpur	1	2.50
Pradeep Distributors, Jaipur	1	2.50
Prince Medicos, Hanumangarh	1	2.50
R.K.Distributor, Jalore	1	2.50
Raj. Medical Agency, Hanumangarh	1	2.50
Rajasthan Medical Agencies, Hanumangarh	2	5.00
S.P. Agency, Hanumangarh	1	2.50
Sindh Medical, Kota	1	2.50
Sona Medical Agency, Hanumangarh	1	2.50
Star Drug, Banswara	1	2.50
Sunil Medical, Jaipur	1	2.50
Vinayak Enterprises, Bhilwara	1	2.50

**Second**

Alok Medical, Jaipur	1	2.50
Ambika Pharma, Jalore	1	2.50
Arun Agency, Jaipur	1	2.50
Bawari Medical Depot, Jaipur	1	2.50
Bhagwati Drug Store, Hanumangarh	1	2.50
Bhandari Pharma, Kota	1	2.50
Chawala Pharma, Hanumangarh	1	2.50
Chirayu Pharma, Dungarpur	1	2.50
Dhariwal Medical Agencies, Jodhpur	1	2.50
G.K.Distributor, Jaipur	1	2.50
Gupta Medical, Bhawani Mandi	1	2.50
Gupta Medicals, Kota	1	2.50
H.A. Pharma, Sagwara	1	2.50
M.D. Pharma, Jaipur	1	2.50
Mahavir Drug House, Udaipur	2	5.00
Modi Pharma, Bhilwara	1	2.50
Mohan Medical Agency, Jaipur	1	2.50
Moti Medical Agency, Jaipur	1	2.50
Nahar Agencies, Bhilwara	3	7.50
Nanani Medical, Kota	1	2.50
Nutan Medical Agency, Bhilwara	1	2.50
Pfzer Limited, Jaipur	1	2.50
Prince, Hanumangarh	1	2.50
Purva Agency, Hanumangarh	1	2.50
Radicura Agency, Kota	1	2.50
Rajasthan Medical Agency, Hanumangarh	1	2.50
Redicura Agency, Kota	1	2.50
Sarsuddin Medical Agency, Hanumangarh	1	2.50
Sindh Medical, Kota	1	2.50
Sunil Medical, Jaipur	1	2.50
V.P. Pharma Distributor, Dungarpur	2	5.00
Vardhman Pharma, Dungarpur	1	2.50
Vishnu Medical, Jaipur	1	2.50
Zodicle Distributors, Hanumangarh	1	2.50

**Survey Data from Private Pharmacies**

---

**Third**

Agarwal Medical Agency, Jaipur	1	2.50
Ahiya Pharma, Kota	1	2.50
Ambika Pharma, Jalore	1	2.50
Arun Agencies, Jaipur	1	2.50
Associated Pharma, Jaipur	1	2.50
Balaji Medical Agency, Jaipur	1	2.50
Bawari Medical, Jaipur	2	5.00
Bhagwati Drug Store	1	2.50
Fairdeal	1	2.50
G.K. Distributor, Jaipur	1	2.50
Govind Medicals, Kota	1	2.50
Goyal Medical	1	2.50
Harsh Drug Distributor, Udaipur	1	2.50
Indian Immulogica, Jaipur	1	2.50
J.S. Pharma	1	2.50
Jain Son Pharma, Kota	1	2.50
K.M. Medicose, Jaipur	1	2.50
Mahavir Sales Co-operations, Udaipur	1	2.50
Mewar Medical Store, Deoli (Tonk)	1	2.50
Modhi Distributor, Udaipur	1	2.50
Nanani Medical , Kota	3	7.50
Nav-Bharat Medical Agency, Bhilwara	1	2.50
Pharma Sales, Dungarpur	1	2.50
Prahlad Medical Store, Bhilwara	2	5.00
Prince Medical	1	2.50
Purva Agency	1	2.50
Redicura Agency, Kota	1	2.50
Sarsuddin Medical Agency	1	2.50
Subh Laxmi Agency, Jodhpur	1	2.50
Sun Distributor, Banswara	1	2.50
Sunil Medical, Jaipur	1	2.50
V.P. Pharma, Dungarpur	2	5.00
Vishnu Medical , Jaipur	1	2.50

**Table 32. Most Reliable Suppliers**

Answer	Total	Percentage
<b>First</b>		
A.K. Pharma, Udaipur	1	2.50
Ahuja Medical Agency, Hanumangarh	1	2.50
Bawari Medical, Jaipur	1	2.50
Bhagwati Medical Agency, Hanumangarh	1	2.50
B-Pharma, Jaipur	1	2.50
Fair Deal Drug House, Udaipur	1	2.50
Fairdeal, Hanumangarh	1	2.50
Goyal Medical, Hanumangarh	1	2.50
J.S. Pharma, Hanumangarh	1	2.50
Jain Pharma, Bhinmal	1	2.50
K.L. Doshi Distributor, Banswara	1	2.50
Krishna Medical Agency, Jaipur	1	2.50
Laxmi Distributor, Jaipur	1	2.50
M.M. Pharma, Udaipur	1	2.50
Medical and General, Jaipur	1	2.50
Modhi Distributor, Udaipur	1	2.50
Modl Pharma, Bhilwara	4	10.00
Nanani Medical, Kota	5	12.50
Nova Pharma, Udaipur	1	2.50
Pradeep distributors, Jaipur	1	2.50
Pralad Medical Stores, Bhilwara	1	2.50
Prince Medical, Hanumangarh	1	2.50
R.K. Pharma, Jalore	1	2.50
Raj Medical Agency, Hanumangarh	1	2.50
Rajasthan Medical, Bhawani Mandi	1	2.50
Star Distributor, Banswara	2	5.00
Subh Laxmi Agency, Jodhpur	1	2.50
Sunil Medical, Jaipur	1	2.50
Ujagar Singh Sethi, Kotta	1	2.50
Vinayak Enterprises, Bhilwara	1	2.50

**Survey Data from Private Pharmacies**

---

**Second**

Alok Medical, Jaipur	1	2.50
Ambika Pharma, Jalore	1	2.50
Arun Agency, Jaipur	1	2.50
Bawari Medical Depot, Jaipur	1	2.50
Bhagwati Drug Store, Hanumangarh	1	2.50
Bhandari Pharma, Kota	1	2.50
Chawala Pharma, Hanumangarh	1	2.50
Chirayu Pharma, Dungarpur	1	2.50
Dhariwal Medical Agencies, Jodhpur	1	2.50
G.K. Distributor, Jaipur	1	2.50
Gupta Medical, Bhawani Mandi	1	2.50
Gupta Medicals, Kota	1	2.50
H.A. Pharma, Sagwara	1	2.50
M.D. Pharma, Jaipur	1	2.50
Mahavir Drug House, Udaipur	2	5.00
Modi Pharma, Bhilwara	1	2.50
Mohan Medical Agency, Jaipur	1	2.50
Moti Medical Agency, Jaipur	1	2.50
Nahar Agencies, Bhilwara	3	7.50
Nanani Medical, Kota	1	2.50
Nutan Medical Agency, Bhilwara	1	2.50
Pfzer limited, Jaipur	1	2.50
Prince, Hanumangarh	1	2.50
Purva Agency, Hanumangarh	1	2.50
Radicura Agency, Kota	1	2.50
Rajasthan Medical Agency, Hanumangarh	1	2.50
Redicura Agency, Kota	1	2.50
Sarsuddin Medical Agency, Hanumangarh	1	2.50
Sindh Medical, Kota	1	2.50
Sunil Medical, Jaipur	1	2.50
V.P. Pharma Distributor, Dungarpur	2	5.00
Vardhman Pharma, Dungarpur	1	2.50
Vishnu Medical, Jaipur	1	2.50
Zodicle Distributors, Hanumangarh	1	2.50

**Third**

Agarwal Medical Agency, Jaipur	1	2.50
Ahiya Pharma, Kota	1	2.50
Ambika Pharma, Jalore	1	2.50
Arun Agencies, Jaipur	1	2.50
Associated Pharma, Jaipur	1	2.50
Balaji Medical Agency, Jaipur	1	2.50
Bawari Medical, Jaipur	1	2.50
Bawri Medical, Jaipur	1	2.50
Bhagwati Drug Store	1	2.50
Fairdeal	1	2.50
G.K. Distributor, Jaipur	1	2.50
Govind Medicals, Kota	1	2.50
Goyal Medical	1	2.50
Harsh Drug Distributor, Udaipur	1	2.50
Indian Immulogica, Jaipur	1	2.50
J.S. Pharma	1	2.50
Jain Son Pharma, Kota	1	2.50
K.M. Medicose, Jaipur	1	2.50
Mahavir Sales Co-operations, Udaipur	1	2.50
Mewar Medical Store, Deoli (Tonk)	1	2.50
Modhi Distributor, Udaipur	1	2.50
Nanani Medical, Kota	2	5.00
Nanani Medico, Rampura (Kota)	1	2.50
Nav-Bharat Medical Agency, Bhilwara	1	2.50
Pharma Sales, Dungarpur	1	2.50
Prahlad Medical Store, Bhilwara	1	2.50
Pralad Medical Stores, Bhilwara	1	2.50
Prince Medical	1	2.50
Purva Agency	1	2.50
Redicura Agency, Kota	1	2.50
Sarsuddin Medical Agency	1	2.50
Subh Laxmi Agency, Jodhpur	1	2.50
Sun Distributor, Banswara	1	2.50
Sunil Medical, Jaipur	1	2.50
V.P. Pharma, Dungarpur	2	5.00
Vishnu Medical, Jaipur	1	2.50

**Table 33. Least-Reliable Suppliers**

Answer	Total	Percentage
<b>First</b>		
M.D. Pharma, Jaipur	1	2.50
A.K. Pharma, Udaipur	1	2.50
Ahuja Medical Agency, Hanumangarh	1	2.50
Bawari Medical, Jaipur	1	2.50
Bhagwati Medical Agency, Hanumangarh	1	2.50
B-Pharma, Jaipur	1	2.50
Fair Deal Drug House, Udaipur	1	2.50
Fairdeal, Hanumangarh	1	2.50
Goyal Medical, Hanumangarh	1	2.50
J.S. Pharma, Hanumangarh	1	2.50
Jain Pharma, Bhinmal	1	2.50
K.L. Doshi Distributor, Banswara	1	2.50
Krishna Medical Agency, Jaipur	1	2.50
Laxmi Distributor, Jaipur	1	2.50
M.M. Pharma, Udaipur	1	2.50
Medical and General, Jaipur	1	2.50
Modhi Distributor, Udaipur	1	2.50
Modi Pharma Agency, Bhilwara	1	2.50
Modi Pharma, Bhilwara	3	7.50
Nanani Medicos, Kota	5	12.50
Nova Pharma, Udaipur	1	2.50
Pradeep distributors, Jaipur	1	2.50
Pralad Medical Stores, Bhilwara	1	2.50
Prince Medical, Hanumangarh	1	2.50
R.K. Pharma, Jalore	1	2.50
Raj Medical Agency, Hanumangarh	1	2.50
Rajasthan Medical, Bhawani Mandi	1	2.50
Star Distributor, Banswara	1	2.50
Star Drug, Banswara	1	2.50
Subh Laxmi Agency, Jodhpur	1	2.50
Sunil Medical, Jaipur	1	2.50
Ujagar Singh Sethi, Kotta	1	2.50
Vinayak Enterprises, Bhilwara	1	2.50

**Second**

Alok Medical, Jaipur	1	2.50
Ambika Pharma, Jalore	1	2.50
Arun Agency, Jaipur	1	2.50
Bawari Medical Depot, Jaipur	1	2.50
Bhagwati Drug Store, Hanumangarh	1	2.50
Bhandari Pharma, Kota	1	2.50
Chawala Pharma, Hanumangarh	1	2.50
Chirayu Pharma, Dungarpur	1	2.50
Dhariwal Medical Agencies, Jodhpur	1	2.50
G.K. Distributor, Jaipur	1	2.50
Gupta Medical, Bhawani Mandi	1	2.50
Gupta Medicals, Kota	1	2.50
H.A. Pharma, Sagwara	1	2.50
M.D. Pharma, Jaipur	1	2.50
Mahavir Drug House, Udaipur	2	5.00
Modi Pharma, Bhilwara	1	2.50
Mohan Medical Agency, Jaipur	1	2.50
Moti Medical Agency, Jaipur	1	2.50
Nahar Medical Store, Bhilwara	3	7.50
Nanani Medical, Kota	1	2.50
Nutan Medical Agency, Bhilwara	1	2.50
Pfzer Limited, Jaipur	1	2.50
Prince, Hanumangarh	1	2.50
Purva Agency, Hanumangarh	1	2.50
Radicura Agency, Kota	1	2.50
Rajasthan Medical Agency, Hanumangarh	1	2.50
Redicura Agency, Kota	1	2.50
Sarsuddin Medical Agency, Hanumangarh	1	2.50
Sindh Medical, Kota	1	2.50
Sunil Medical, Jaipur	1	2.50
V.P. Pharma Distributor, Dungarpur	2	5.00
Vardhman Pharma, Dungarpur	1	2.50
Vishnu Medical, Jaipur	1	2.50
Zodicle Distributors, Hanumangarh	1	2.50

**Third**

A.R. Medicals, Udaipur	1	2.50
Alok Medical Jaipur	1	2.50
Ankur Enterprises, Jodhpur	1	2.50
Arun Agencies, Jaipur	1	2.50
Ashok Medical Agency, Chittodgarh	1	2.50
Bhagwati Madical Agency, Hanumangarh	1	2.50
Bhukhamaria Medical Agency, Jaipur	1	2.50
British Pharma, Udaipur	1	2.50
Churbhuj Medical Agency, Bhilwara	1	2.50
Dhamya Medicos, Hanumangarh	1	2.50
Gandhi Drug House, Dungarpur	1	2.50
Gandhi Pharma, Jalore	1	2.50
Gaurav Medical, Jaipur	1	2.50
Govind Medicals, Kota	1	2.50
Goyal Medical Agency, Hanumangarh	2	5.00
Gupta Medical, Kota	1	2.50
H.A. Pharma, Sagwara	1	2.50
Jai Ambe Medicals, Kota	1	2.50
K.M. Medicose, Jaipur	1	2.50
M.G. Distributor, Udaipur	1	2.50
Mahavir Sales Co-operations, Udaipur	1	2.50
Meera Medical Agency, Jaipur	1	2.50
Nahar Agency, Bhilwara	1	2.50
Nanani Medical, Kota	1	2.50
Nath, Hanumangarh	1	2.50
Nav-Bharat Medical Agency, Bhilwara	1	2.50
P.A. Pharma, Jodhpur	1	2.50
Pharma Sales, Dungarpur	1	2.50
Pharma Traders, Bhilwara	1	2.50
Pradeep Distributor, Jaipur	1	2.50
Prahlad Medical, Bhilwara	1	2.50
Shiv Shakti Medicos, Hanumangarh	1	2.50
Sindhi Medicals, Kota	1	2.50
Ujagar Singh Sethi, Kota	2	5.00
UNI- Pharma, Hanumangarh	1	2.50
Vishnu Medical, Jaipur	1	2.50

**Table 35. Usual Time Period Given by Suppliers for Paying for Supplies**

Answer	Total	Percentage
Up to 30 days	31	77.50
Up to 60 days	2	5.00
Up to 90 days	0	0.00
On cash payment	7	17.50
Other	0	0.00
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

**Table 36. Discount for Paying Supplier on Time**

Answer	Total	Percentage
Yes	36	90.00
No	4	10.00
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

**Table 37. Penalties for Delayed Payment (Percentage)**

Answer	Total	Percentage
None	29	72.50
1	1	2.50
1.5	1	2.50
2	4	10.00
15	1	2.50
18	2	5.00
24	1	2.50
25	1	2.50
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

**Table 38. Method Orders Are Placed to Suppliers**

Answer	Total	Percentage
By fax	1	2.50
By telephone	29	72.50
By post	5	12.50
Contact with salesperson	32	0.00
E-mail	0	0.00
Other	15	37.50
Don't know	0	0.00

**Table 39. Frequency of Orders to a Supplier**

Answer	Total	Percentage
Once a month	7	17.50
Twice month	15	37.50
Every 2 months	0	0.00
When needed	14	35.00
Other	7	17.50
Don't know	0	0.00

**Table 40. Number of Days to Receive Supplies Once Order Is Placed**

Answer	Total	Percentage
1 day	23	57.50
Up to 7 days	17	42.50
Between 7 to 15 days	0	0.00
Up to 30 days	0	0.00
More than 30 days	0	0.00
Don't know	0	0.00

**Table 41. Information Contained in Purchase Order System**

Answer	Total	Percentage
Date order was issued	15	37.50
Date order was received	15	37.50
Amount required	13	32.50
Amount received	11	27.50
Estimated cost of order	8	20.00
No record exists	16	40.00

**Table 42. Method Pharmacy Receives Supplies**

Answer	Total	Percentage
Mail/post	1	2.50
Supplier transport	12	30.00
Commercial transport	19	47.50
Pharmacy picks up	14	35.00
Other	2	5.00

**Table 43. Pharmacy Receives a Complete Order**

Answer	Total	Percentage
Yes	35	87.50
No	5	12.50
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

**Table 44. Reports Received From Supplier**

Answer	Total	Percentage
Order status	14	35.00
Purchases	7	17.50
Payment status	15	37.50
Other	20	50.00
None	5	12.50

**Table 45. Problems Within the Last Year from a Supplier**

Answer	Total	Percentage
Item not requested	11	27.50
Damaged products	14	35.00
Unexpected price change	7	17.50
Expired/close to expiring	12	30.00
Wrong drug	8	20.00
Quality concerns	2	5.00
Other	1	2.50

**Table 50. Pharmacy Advertises Services (Hours, Information Services, Quality and Safety of Products, Good Services)**

Answer	Total	Percentage
Prescription pads	15	37.50
Signs and posters	12	30.00
Cinema slides	0	0.00
Newspaper advertisements	0	0.00
Radio announcements	2	5.00
Television announcements	6	15.00
Other	1	2.50
None	10	25.00

**Table 51a. Pharmacy Has Refrigerator to Store Vaccines**

Answer	Total	Percentage
True	32	80.00
False	8	20.00
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

**Table 51b. Refrigerator Appears to be Functioning**

Answer	Total	Percentage
True	32	80.00
False	8	20.00
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

## Scheduling and Other Services

**Table 53. Pharmacy Offers the Following Services to Clients**

Answer	Total	Percentage
Provide drug information	24	60.00
Suggest/recommend remedies	10	25.00
Research drug use problems	11	27.50
Maintain patient-specific profiles/information	0	0.00
Give injections	1	2.50
Other	2	5.00

**Table 54. Last Time the Pharmacy Was Inspected by the Pharmacy Inspector**

Answer	Total	Percentage
Within last year	36	90.00
Within the last 2 years	1	2.50
Never	1	2.50
Don't know	2	5.00
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

**Table 55. Pharmacy Uses Any Computerized System for Business Purposes**

Answer	Total	Percentage
False	1	2.50
True	39	97.50
<b>Grand total</b>	<b>40</b>	<b>100.00</b>

**Table 55a. Types of Computerized Systems**

Answer	Total	Percentage
Inventory	1	2.50
Accounts payable	1	2.50
Accounts receivable	1	2.50
Correspondence	1	2.50
Others	1	2.50

## Observations

**Table 56. Other Products Sold in Pharmacy (from Observation)**

<b>Answer</b>	<b>Total</b>	<b>Percentage</b>
Medical supplies	24	60.00
Natural foods (dried herbs, teas)	8	20.00
Packaged foods (commercially available packaging, bottled or canned beverages, bottled water, etc.)	14	35.00
Unpacked foods	0	
Paper goods and supplies	3	7.50
Clothing	0	0.00
Sundry items (perfumes, soaps, cosmetics, gifts, etc.)	13	
Electronic goods/appliances	0	0.00
Other	3	7.50



## SURVEY DATA FROM RURAL MEDICAL PRACTICES

**Note:** The tables presented in this document reflect raw survey data, which are at times incomplete or unclear.

### General Information

**Table A. Location of Surveyed Drug Outlets (Non-Pharmacy), by District**

Region	Total	Percentage
Bhilwara	2	14.29
Dungarpur	2	14.29
Jhalawar	2	14.29
Jalore	2	14.29
Jaipur	2	14.29
Hanumangarh	4	28.57
<b>Grand total</b>	<b>14</b>	<b>100.00</b>

**Table B. Location of Surveyed Drug Outlets (Non-Pharmacy), by Town/Village**

Region	Total	Percentage
Bhagalsepta	1	7.14
Bhilwara	2	14.29
Dungarpur	2	14.29
Goluwala	2	14.29
Jaipur	2	14.29
Jhalrapatan	1	7.14
Kamrani	1	7.14
Kanewal	1	7.14
Khanpur	1	7.14
Rowta	1	7.14
<b>Grand total</b>	<b>14</b>	<b>100.00</b>

**Table C. Location of Shop**

Region	Total	Percentage
Main street (visible area)	6	42.86
Other congregating area	2	14.29
Back street/side street	6	42.86
Outskirts of town or village	0	0.00
<b>Grand total</b>	<b>14</b>	<b>100.00</b>

**Table I. Qualifications of RMP**

Answer	Total	Percentage
Rural Medical Practitioner	4	28.57
Ayurved (GAMS)	5	35.71
Homeopathy (DHMS)	2	14.29
Electrotherapy	0	0.00
Acupuncture	0	0.00
Other	3	21.43
<b>Grand total</b>	<b>14</b>	<b>100.00</b>

**Table 2. RMP Supplies the Following**

Answer	Total	Percentage
Medical supplies (e.g., syringes, bed nets, gauzes)	10	71.43
Vaccines	0	0.00
Measles	0	0.00
Oral polio vaccine (OPV)	0	0.00
BCG	0	0.00
DPT–Diphtheria/Pertussis/Tetanus	0	0.00
Other vaccines ( <i>specify</i> )	0	0.00
Diagnostics (e.g., pregnancy kits, urine/blood testing kits for diabetes)	2	14.29
Dental products	2	14.29
Products for treating eye problems	4	28.57
Condoms	7	50.00

**Table 3. Records Kept of the Drugs that Are Sold**

Answer	Total	Percentage
Cash memo	1	7.14
Book of prescriptions (for psychotropic drugs)	4	28.57
None	9	64.29
Other	0	0.00
<b>Grand total</b>	<b>14</b>	<b>100.00</b>

**Table 4. Method Used to Determine Which Medicines to Offer Clients**

Answer	Total	Percentage
Training	4	28.57
Knowledge	7	50.00
Experience	11	78.57
Other	3	21.43

**Table 5. Pharmaceutical Products Kept in Stock**

Number Kept in Stock	Number That Are Brand Name	Number That Are Generic
5		
5		
8	5	2
10	10	0
15	15	0
15	5	10
20	10	10
20	15	5
20	10	10
22	20	2
25	20	5
60	60	0
60	36	24
100	50	50

**Table 6. Number of Customers Who Come in Each Day to Buy Pharmaceuticals**

Answer	Total	Percentage
3	2	14.29
6	1	7.14
7	1	7.14
10	2	14.29
12	1	7.14
15	3	21.43
20	2	14.29
30	1	7.14
35	1	7.14
<b>Grand total</b>	<b>14</b>	<b>100.00</b>

**Table 7. Number of Items Supplied/Sold Each Day**

Answer	Total	Percentage
3	3	21.43
10	2	14.29
15	1	7.14
20	4	28.57
30	1	7.14
40	1	7.14
60	1	7.14
120	1	7.14
<b>Grand total</b>	<b>14</b>	<b>100.00</b>

**Table 8. Source of Information about Drugs**

Answer	Total	Percentage
CIMS/MIMS	3	
Medical Representative	8	
None	1	
No answer	2	
<b>Grand total</b>	<b>14</b>	<b>100.00</b>

**Table 9. Medicines Are Sold to Any Patient at a Discount**

Answer	Total	Percentage
Yes	9	64.29
No	5	35.71
<b>Grand total</b>	<b>14</b>	<b>100.00</b>

**Table 9a. Medicines Are Sold to the Following Patient Types at a Discount**

Answer	Total	Percentage
BPL card holders	1	7.14
Pensioners	0	0.00
Children (under 12 years)	0	0.00
Government employees and family	0	0.00
Other (specify)	5	35.71

**Table 10. Decision Making on Medicines' Sales Price**

Answer	Total	Percentage
Maximum retail price with local taxes	4	28.57
Maximum retail price without local taxes	6	42.86
Use the price suggested by the supplier with local taxes	0	0.00
Use the price suggested by the supplier without local taxes	0	0.00
Add a percentage to the price paid to the supplier with local taxes	2	14.29
Add a percentage to the price paid to the supplier without local taxes	1	7.14
Other (specify)	3	0.00

**Table 11. Most Popular Pharmaceutical Products**

Drug	Strength	Total
<b>First</b>		
Amoxin	500mg	1
Becosules		1
Calpol	500mg	1
Ciplox	500mg	1
Ciprofloxacin	500mg	1
Detrox Fluid	540ml	1
Gentamicin	10ml	1
Paracetamol	500mg	4
Paracetamol	150mg	1
Rantidine	150mg	1
Strox	500mg	1
<b>Second</b>		
Aminoglobin		1
Amoxicillin	500mg	1
Ampilox	500mg	1
Brufen	400mg	1
Chloroquine	5cc	1
Combiflam	500mg	1
Crocin	500mg	1
Dianol syrup		1
Diclofanac	50mg	1
Ibucon	400mg	1
Lariago syp	60ml	1
Mox	500mg	1
Norfloxacin		1
Ringer's lactated inj	500ml	1
<b>Third</b>		
Ampicillin	250mg	1
Amoxin	1g	1
Ascioc	150mg	1
Becosules	999	1
Chloroquine	1ml	1
Ciplox	500mg	1
Decon	999	1
Dexamethasone	200mg	1
Dolonex inj	999	1
Gentamicin	999	1
Lariago Tab	250mg	1
Nee-Dt	999	1
Septran	400mg	1
Teremycin	250mg	1

**Survey Data from Rural Medical Practices**

---

**Fourth**

Actiprim-Ds		
Ampicillin	500mg	
Ampicillin	250mg	
Avil	2cc	
Biodox	999	
Cerizin		
Dexona		
Garamycin	80mg	
IV fluid		
Jawarsanhar inj		
Liv.52	100ml	
Metrogyl	200mg	
Paracetamol	500mg	
Rantac	150mg	

**Fifth**

Ampicilin	250/500mg	
Ampilox	30ml	
Biotax	500mg	
Chlorphenamine maleate	2mg	
Deriphyllin injec.		
Lariago	250mg	
Loperamide	100mg	
Mox	500mg	
Omnadox		
Suprimox	500mg	
Vishuchikantar injec		
Wymox		

**Table 12. Drugs That Provide the Greatest Income**

<b>Drug</b>	<b>Strength</b>	<b>Total</b>
<b>First</b>		
Amoxicillin	250mg	
Ampoxin	1g	
Calpol	500mg	
Cefotaxime		
Cephloxin	500mg	
Cerizine		
Cyclox	500mg	
Diclofenac	50mg	
Gentamicin	80mg/2ml	
Gentamicin	10ml	
Oxytetracycline		
Paracetamol	500mg	
Polybion	2ml	
Rantac tab	150mg	
<b>Second</b>		
Amoxicillin	250mg	
Brufen	400mg	
Chloroquine	5cc	
Chloroquine	150mg	
Ciprofloxacin		
Ciprofloxacin	500mg	
Detrox Fluid	540ml	
Erythromycin	250mg	
jawasarnhar injec.		
Lariago		
Maxiclox	500mg	
Paracetamol	500mg	
Rantac Inj	150mg	
Septran	400mg	
<b>Third</b>		
Amoxicillin	250mg	
Ampicillin	999	
Ampoxin Kid	125mg	
Chloroquine	1ml	
Dexamethasone	200mg	
Diclofenac	999	
Diclopara	999	
Diclo-Plus	500mg	
Garamycin	80mg	
Nai injec.	999	
Nimesulide	999	
Norflaxin	400mg	

**Survey Data from Rural Medical Practices**

**Fourth**

Acigen		
Avil	2cc	
Drgiplus		
Dychloron	3ml	
Enflox	400mg	
malarial injec		
Pacimol	500mg	
Vitamin B complex		
Zrcet		

**Fifth**

Alfrri		
Antacid		
Cipcal	500mg	
Cyclopam	20mg	
Lariago tab	250mg	
Maxodyl		
Metrogyl	200mg	
Shoolaantal injec.		

**Table 13. Number of Suppliers**

Answer	Total	Percentage
1	2	14.29
2	2	14.29
3	4	28.57
4	1	7.14
6	2	14.29
7	1	7.14
8	1	7.14
12	1	7.14
<b>Grand total</b>	<b>14</b>	<b>100.00</b>

**Table 14. Suppliers That Provide the Largest Quantities of Drugs for Humans**

Answer	Total	Percentage
<b>First</b>		
Bajrang Pharma, Kotkhawda	1	7.14
Co-operative Stores, Bhinmal	1	7.14
Ekta Medicos	1	7.14
Goyal Medical Hall, Ganganagar	1	7.14
Jain ayurvedic store, kota	1	7.14
Maheshwari Medical Store, Mandalgarh	1	7.14
Matasvari Medicals, Ladpura	1	7.14
Narendra, Jaipur	1	7.14
Nikhil pharma, kota	1	7.14
Preet Medical Agency	1	7.14
Rajasthan Medical Shop	1	7.14
Rajasthan Medical Stores, Dungarpur	2	14.29
Swami Naryan Medical Store, Manseem	1	7.14
<b>Grand total</b>	<b>14</b>	<b>100.00</b>

## Second

Ashis Medical Store, Mandalgarh	1	7.14
Bharadwaj Medicals, Kanota	1	7.14
Chug Medical Agency	1	7.14
K.P. Pharmacy	1	7.14
Maheshwari Medical Store, Mandalgarh	1	7.14
Nikhil pharma, kota	1	7.14
Rathore pharma, Jhalrapatan	1	7.14
Ratnesh Medical, Jaipur	1	7.14
Shankar Medical Agency	1	7.14
Surya Medical, Bhinmal	1	7.14
Vinod Pharma, Ganganagar	1	7.14
None	2	14.29
No Answer	1	7.14
<b>Grand total</b>	<b>14</b>	<b>100.00</b>

**Table 15. Facility Pays Cash for Supplies**

Answer	Total	Percentage
Yes	13	92.86
No	1	0.00
<b>Grand total</b>	<b>14</b>	<b>100.00</b>

**Table 16. Method of Receiving Needed Supply of Drugs**

Answer	Total	Percentage
Pick up supplies from supplier	8	57.14
Other	6	42.86

**Table 17. Frequency of Obtaining New Supplies**

Answer	Total	Percentage
Once a month	1	7.14
Twice a month	4	28.57
Every two months	0	0.00
When needed	7	50.00
Other (specify)	2	14.29
Don't know	0	0.00

**Table 16. Three Main Problems Experienced When Obtaining Best Value from Suppliers**

Answer	Total	Percentage
Not applicable	12	85.71
Other	2	14.29
<b>Grand total</b>	<b>14</b>	<b>100.00</b>

## Scheduling

**Table 21. Medicine-Related Services Offered to Clients**

Answer	Total	Percentage
Provide drug information	13	92.86
Give injections	13	92.86
Give intravenous fluids	8	57.14
Other (specify)	6	42.86

## Observations

**Table 20. Types of Products Sold in the Shop**

<b>Answer</b>	<b>Total</b>	<b>Percentage</b>
Medical supplies (including bed nets and syringes)	12	85.71
Natural foods	0	0.00
Packaged foods	0	0.00
Unpacked foods	0	0.00
Paper goods and supplies	0	0.00
Clothing	0	0.00
Electronic goods/appliances	0	0.00
Other	0	0.00